



Glendale Partners

Introducing Glendale Partners

Agenda

1. Company Profile
2. Capability Profile
3. Client Relationship Base
4. Expertise Profile



Company Profile

- Established in 2004, Glendale has a commitment to contribute to the economic development and advancement of Indonesia.



- The four Core business elements of Glendale are directed by Glendale's three principals, supported by the expertise, experience and depth of its senior staff.



Fund Management

- Glendale can develop fund strategies encompassing both new and established investment targets including cash returns and exit strategies.
- Glendale can establish professional and tax efficient fund management structures for investment fund clients.
- Investment portfolio management is provided through both internal and external expertise ensuring full accountability and transparency to our clients.



Project Development

- Glendale has the capability to develop projects through to financial close utilising both internal and external expertise across a broad spectrum of industry sectors
- Glendale's expertise includes
 - Feasibility studies
 - Detailed project development planning
 - Legal structuring
 - Financing – both equity and debt



Financial Advisory

- Glendale has the capability to provide financial advisory services across a broad of requirements, including
 - Equity and debt arranging
 - Merger and acquisitions strategy planning
 - Balance sheet restructuring
 - Capital and commercial lending
 - Deal structuring and management

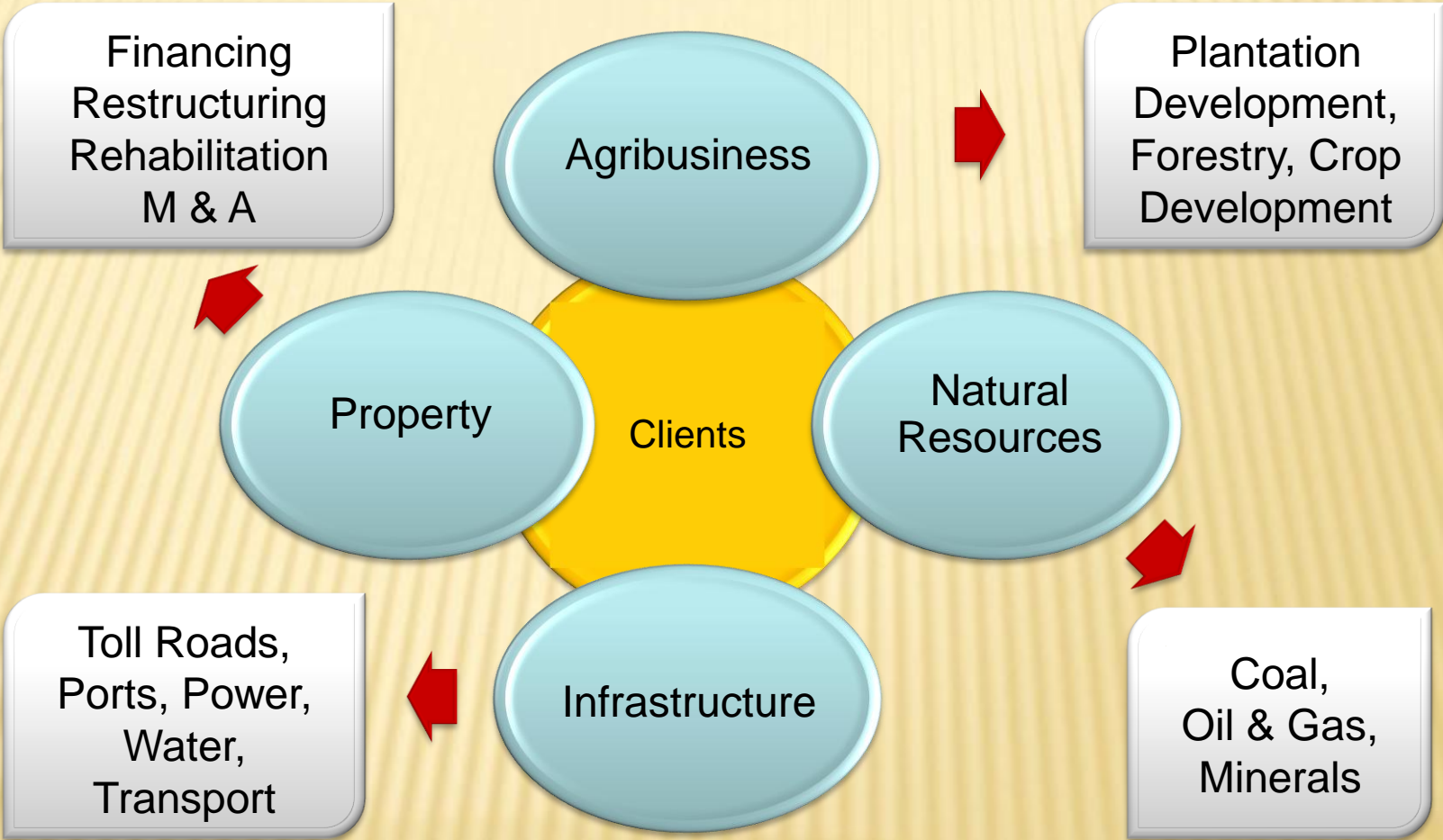


Consulting & Management Advisory

- Glendale has the capability to provide consulting and management advisory services including:
 - Operational planning and restructuring
 - Policy Advisory
 - Government relations
 - Corporate Social Responsibility planning
 - Mediation and dispute resolution
 - Consulting across a wide range of sectors



Business Sectors



Client and Relationship Base

- World Bank
- Ernst and Young
- Jakarta Monorail
- RWE Thames Water
- USTDA
- Canadian Red Cross
- Pandu Selamat Utama
- Nusantara Infrastructure Tbk
- Montraco Internusa
- Aureos Capital
- Recapital Advisors
- Infraco
- Duta Anggada
- Asia Debt Management
- CastleAsia



Client and Relationship Base

- Global Profex Synergy
- Mott MacDonald
- UNICEF
- Coordinating Ministry for Economic Affairs
- KADIN
- BritCham
- Asian Development Bank
- EuroCham
- Black and Veatch
- The Environmental Co Inc
- Metito
- USAID
- Sulwood Group
- Badan Rehabilitasi dan Rekonstruksi Aceh & Nias



Our Partners



Dr. Scott Younger, President Commissioner
Infrastructure specialist – Infrastructure Engineering and
Planning Advisory



Rod Williams, President Director
Corporate Mutli National Management Specialist across Asia.
Commercial and Fund Management Advisory



Our Senior Management Team



David Rickard, Executive Vice President

Corporate Management and System Structure Advisory.



Graeme Harley, Senior Vice President

Risk Management and Project Coordination Advisory



Dr. David Boren, Senior Vice President

Fund Management and Investment Strategy Advisory



Mark Murray, Senior Vice President

Financial Modeling and Planning, Due Diligence Specialist



Our Management Team



Cynthia Jaafar, Vice President
Financial and Corporate Governance Specialist



Viorica Dumitru, Vice President
Contracts and Project Administration Specialist



Team Disciplines



Rod Williams



Scott Younger

Finance/M&A Specialist
Deal Structuring and Advisory
International IPOs
Corporate Management Specialist
Strategic Planning Specialist

Infrastructure Engineering and Planning Advisory



Graeme Harley



David Boren

System Structure Advisory
Financial Management Advisory
Project Development Specialist
Risk Management



David Rickard

Fund Management Advisory
Investment Strategy Advisory



Mark Murray

Due Diligence Specialist
Financial Modeling and Planning
Government Relations Advisory
Management Systems Specialist
Corporate Governance Specialist



Viorica Dumitru

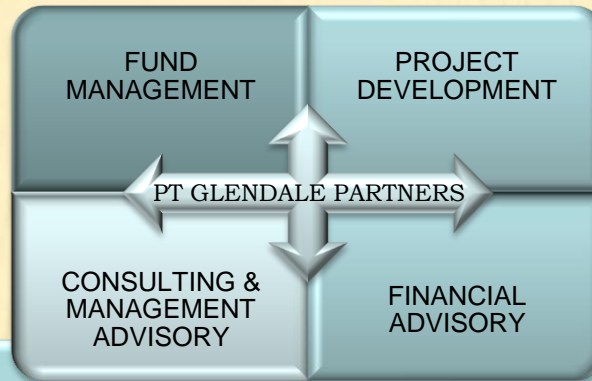


Cynthia Jaafar

Contracts and Project administration Specialist



Summary



Glendale's expertise and commitment gives our clients confidence that we are dedicated to providing services to the highest international standards for the Indonesia market

